



CAPABILITY STATEMENT

www.satailoredsolutions.com.au

SA Tailored Solutions was founded by **Paul Albanese** in **2017**. Paul Albanese has **+ 30 years** of experience in Risk & Compliance Management and Senior Management/Operational Leadership roles across various industries.



Our history



Paul Albanese recognised that there was a gap in the market with risk & compliance management suppliers/vendors in being able to provide a customer with a suite of services and products tailored for their business. SA Tailored Solutions is a “One-Stop Shop” in being able to provide multiple risk & compliance services.

Mission Statement



SA Tailored Solutions is committed to providing value with services and products for clients in meeting critical business needs and requirements.

Our ethos is based on developing long-term collaborative client/customer relationships to mitigate risks with operating a business.

We provide integrated management systems tailored to clients needs in meeting the risks, challenges and demands of running a business. We incorporate business principals of lean, pivoting and scaling in meeting our customers needs. You will always have a point of contact as we pride ourselves on customer service.

Our approach is to integrate a tailored management system through engaging a company's workforce and foster cultural change by everyone owning and being accountable for the management system.

SA Tailored Solutions prides itself on acting with integrity, accountability, transparency and delivering projects on time & within budget for our clients.

We operate our business using Agile, Pivot, and Lean methodologies to provide flexible, efficient, and client-focused solutions.

We provide services and products across many different and diverse industries ranging from high to low risk.



What We Offer - Risk & Compliance Management Services



Work Health & Safety also known as OH&S

- We develop tailored, compliant, and cost-effective safety solutions which meet both your and legislative requirements.
- We develop safe systems of work for companies in both high & low risk across different industries.
- A proven track in developing safety systems to meet international standards of ISO 45001-2018 (formerly AS/NZS 4801). We can help your business obtain and maintain this certification.



Environmental Management Systems

- We develop tailored, compliant, environmental management solutions which meet both your and legislative requirements.
- A proven track in developing environmental systems to meet international standards of ISO 14001-2015. We can help your business obtain and maintain this certification.
- This is an integrated management approach with Work, Health & Safety along with Quality.



Work Injury Management & Workers Compensation

- We develop an injury management platform to meet workers compensation legislative requirements across Australian jurisdictions (states/territories) and New Zealand.
- Perform Return to Work Coordinator role and assistance to Employers with advice and support.
- Help develop and coordinate Return to Work plans for injured workers.
- Policy and premium advice with Return to Work SA & other State/Territory Regulators in Australia.
- Assistance & advice with dispute resolution process with Employment Tribunals.

What We Offer - Risk & Compliance Management Services



Human Resources/Industrial & Business Operations

- Developing a performance management system with goal setting for employees with the aim of developing a highly engaged & productive workforce.
- Developing business plans and operational platforms and frameworks.
- Employment advice with developing employment contracts and requirements with meeting the Fair Works Act
- Induction and Standards of Business Conduct training requirements with company policies.
- Job role, description creation with role (s) and responsibilities for your employees.
- Advice and providing assistance with “Tender Submissions” for Federal/State/Local Government and other Public and Private companies.



Quality Management Systems

- We develop a quality management system (QMS) framework.
- We help integrate this system into your daily business operations.
- We coordinate & facilitate a QMS framework for companies to obtain independent certification in ISO9001-2015 with quality management systems
- We provide advice and support for companies with ISO9001-2015 certification.

Information Security Management Systems

- We help companies develop an information security management system (ISMS) with the aim of ISO certification with 27001-2022.
- We provide advice, support and we can help your business obtain and maintain this certification.



What We Offer - Risk & Compliance Management Services



Business Change Management Services

- We assist clients with business reviews and operational structural changes using gap analysis strategies.
- Build operational management systems on how a business can operate and improve productivity and efficiency based on lean methodologies.
- Business planning and strategic development with future forecasting to improve business performance with growth.
- Activity cost-based modelling reviews for cost efficiencies with job tasks.
- Operational business mentoring.



Tenders - managing requirements & submissions

- We provide support & advice with company feasibility, gap analysis, requirements and submitting of tenders for companies to grow and scale your business.

Pandemic Preparedness and COVID-19 Compliance Support for Businesses.

- Strategic guidance and advisory services to assist businesses in navigating public health emergency declarations, including COVID-19-related directives across all Australian states and territories.

Development and implementation of COVID-19 Safe Work Plans and company-wide health and safety policies tailored to regulatory requirements.

Practical support to apply pandemic control measures in the workplace to minimise operational disruption, maintain workforce safety, and ensure ongoing compliance with evolving legislation and public health guidance.



Our key achievements with developing integrated management systems for our clients

We have successfully developed and maintained ISO-certified management systems for several companies, with third-party certification achieved through SA Tailored Solutions engagement.

This is across ISO9001:2015 Quality Management System, ISO45001:2018 Occupational Health & Safety, Environmental Management System 14001:2015 & ISO27001:2022 Information Security Management System.

These companies include:

- BE Engineering Solutions
- Astelec Group
- Gadaleta Steel Fabrication
- Argon Design
- My Homes (SA)
- Alliance Commercial Construction & Fitout •
- WELLIFY Facility Services/Property Care
- DARE Studio International
- AZURE Medicolegal
- Horizon Construction Services
- THINK Architects
- Limited Editions Labs
- Botaniqal Clinics Australia
- Fleurieu Fire Services
- JVJ Civil & Asphalt
- APM Property Maintenance
- True Line Kerbing





Thank You

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